

Module 5: Vendor Management Report

Primary Research

Field	Value
Profiles Interviewed	N/A
Insights Gathered	N/A

Vendor Priority Matrix

Priority	Area	Metrics	Remarks
1	11	12	N/A
2	12	23	N/A

Vendor Scorecard

Metric	Weightage	Importance	BATNA
Margin	90.0	High	N/A
Credit Period	20.0	Medium	N/A
Expected Stock Holding	29.0	Medium	N/A
Promo Support	90.0	N/A	N/A
New SKU Introduction Charges	200.0	N/A	N/A
Display Income	20.0	N/A	N/A
Frequency Of Supply	2.0	N/A	N/A
Lead Time	10.0	N/A	N/A

Damage Expiry

Field	Value
Negotiation Strategy	N/A
Recovery Percentage	null
Predictions	N/A

Private Labelling

Category Name	Private Label	Rational
cat 1	Yes	dfghjkl
cat 10	Yes	dcfvgbnm,

Category Captainship

Category Name	Category Captainship	Rational
cat 1	Yes	zxcvbn
cat 6	Yes	sdfgh
cat 8	Yes	sadf

Summary

Field	Value
Store Submissions	null
Store Summarise	null
Location Submissions	null
Location Summarise	null
Network Submissions	cvbn
Network Summarise	cvbnm
Category Submissions	vbnm
Category Summarise	vbnm,
Promotions Submissions	xcvbnm
Promotions Summarise	fghjk
Marketing Submissions	null
Marketing Summarise	null
Service Submissions	nm,
Service Summarise	kjkj
Backend Submissions	null
Backend Summarise	null
Metrics Submissions	null
Metrics Summarise	null