

Module 5: Vendor Management Report

Primary Research

Field	Value
Profiles Interviewed	N/A
Insights Gathered	N/A

Vendor Priority Matrix

Priority	Area	Metrics	Remarks
1	nn	jj	N/A
2	nn	jn	N/A

Vendor Scorecard

Metric	Weightage	Importance	BATNA
Margin	2.0	Medium	N/A
Credit Period	1.0	Low	N/A
Expected Stock Holding	12.0	Medium	N/A
Promo Support	12.0	Medium	N/A
New SKU Introduction Charges	21.0	High	N/A
Display Income	21.0	High	N/A
Frequency Of Supply	21.0	Medium	N/A
Lead Time	21.0	High	N/A

Damage Expiry

Field	Value
Negotiation Strategy	N/A
Recovery Percentage	null
Predictions	N/A

Private Labelling

Category Name	Private Label	Rational
sskk	Yes	ghj
aa	Yes	hjk

Category Captainship

Category Name	Category Captainship	Rational
ss	Yes	vjk
ww	Yes	hjk

Summary

Field	Value
Store Submissions	null
Store Summarise	null
Location Submissions	qqi
Location Summarise	null
Network Submissions	gg
Network Summarise	null
Category Submissions	null
Category Summarise	nnnj
Promotions Submissions	null
Promotions Summarise	null
Marketing Submissions	null
Marketing Summarise	null
Service Submissions	null
Service Summarise	null
Backend Submissions	null
Backend Summarise	null
Metrics Submissions	null
Metrics Summarise	null