

Module 5: Vendor Management Report

Primary Research

Field	Value
Profiles Interviewed	N/A
Insights Gathered	N/A

Vendor Priority Matrix

Priority	Area	Metrics	Remarks
1	10	12	YES
2	11	12	NO
3	12	12	I
1	10	12	YES
2	11	12	NO
3	12	12	I

Vendor Scorecard

Metric	Weightage	Importance	BATNA
Margin	100.0	High	JNDV
Credit Period	34.0	Medium	N/A
Expected Stock Holding	100.0	High	N/A
Promo Support	56.0	Medium	N/A
New SKU Introduction Charges	43.0	Low	N/A
Display Income	45.0	Low	N/A
Frequency Of Supply	23.0	Low	N/A
Lead Time	10.0	Low	N/A
Margin	100.0	High	JNDV
Credit Period	34.0	Medium	N/A
Expected Stock Holding	100.0	High	N/A
Promo Support	56.0	Medium	N/A
New SKU Introduction Charges	43.0	Low	N/A
Display Income	45.0	Low	N/A
Frequency Of Supply	23.0	Low	N/A
Lead Time	10.0	Low	N/A

Damage Expiry

Field	Value
Negotiation Strategy	N/A
Recovery Percentage	null
Predictions	N/A

Private Labelling

Category Name	Private Label	Rational
CAT 8	Yes	RATIONALE
CAT 8	Yes	FGSXG
CAT 6	Yes	ERT

Category Captainship

Category Name	Category Captainship	Rational
CAT 7	Yes	dhj

Summary

Field	Value
Store Submissions	null
Store Summarise	null
Location Submissions	null
Location Summarise	null
Network Submissions	null
Network Summarise	null
Category Submissions	null
Category Summarise	null
Promotions Submissions	null
Promotions Summarise	null
Marketing Submissions	null
Marketing Summarise	null
Service Submissions	null
Service Summarise	null
Backend Submissions	null
Backend Summarise	null
Metrics Submissions	null
Metrics Summarise	null