

Module 5: Vendor Management Report

Primary Research

| Field | Value |
|----------------------|-------|
| Profiles Interviewed | N/A |
| Insights Gathered | N/A |

Vendor Priority Matrix

| Priority | Area | Metrics | Remarks |
|----------|-------|----------|-------------|
| 1 | erwhe | ertherhe | erthth |
| 2 | jehe | ehytehe | yheyhnfgjrt |

Vendor Scorecard

| Metric | Weightage | Importance | BATNA |
|------------------------------|-----------|------------|--------------|
| Margin | 70.0 | High | berbeb |
| Credit Period | 30.0 | High | wgvwetgwt |
| Expected Stock Holding | 50.0 | High | fhdvbhd |
| Promo Support | 70.0 | Medium | 8uh |
| New SKU Introduction Charges | 91.0 | Medium | uygfu |
| Display Income | 80.0 | High | ugveg |
| Frequency Of Supply | 95.0 | High | uyvwrhvcuyer |
| Lead Time | 60.0 | High | qerfbyefb |

Damage Expiry

| Field | Value |
|----------------------|-------|
| Negotiation Strategy | N/A |
| Recovery Percentage | null |
| Predictions | N/A |

Private Labelling

| Category Name | Private Label | Rational |
|---------------|---------------|----------|
| eoihn | Yes | ERHER |

Category Captainship

| | | |
|---------------|----------------------|----------------|
| Category Name | Category Captainship | Rational |
| eoihnod | Yes | HICDBUYHDVBCUY |

Summary

| Field | Value |
|------------------------|-------|
| Store Submissions | null |
| Store Summarise | null |
| Location Submissions | null |
| Location Summarise | null |
| Network Submissions | null |
| Network Summarise | null |
| Category Submissions | null |
| Category Summarise | null |
| Promotions Submissions | null |
| Promotions Summarise | null |
| Marketing Submissions | null |
| Marketing Summarise | null |
| Service Submissions | null |
| Service Summarise | null |
| Backend Submissions | null |
| Backend Summarise | null |
| Metrics Submissions | null |
| Metrics Summarise | null |

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