

Module 2: Location Analysis

Customer Segment Estimates

ISEC Segment	Sample Size	Average Age	Income Levels	Occupation Mode	Education Level Mode	Shopping Frequency Per Month	Household Consumption Per Month	Total Household Consumption Per Month
0	0	0	N/A	N/A	N/A	0	0	0

Catchment Potential

ISEC Segment	Number of Households	Percentage of Segment	Potential Number of Households
12	65	100.0	6500
1	76	32.0	2432
1	1234	12.0	14808

Competition Intensity

Upload Image	Total Square Footage	Assumptions
N/A	N/A	N/A

Competitor Benchmarking

Reference Competitor	Bills Per Month	Items Pre Bill	Avg Price	Other Remark
jhgvyb	45	67	12345	322wedsfdgf

Location Spillage Factor

Estimated Spillage Factor	Assumptions
N/A	N/A

Location Details

Trading Radius	Trading Rational	Adjacencies	Adjacencies Rational	Location Characteristics	Corner Property Rational	Rational	Details	Store Format Type
234	234edfdgf	234	werfsdg	Corner Property	N/A	wesrtdg	parkingDetails: {'valet': True, 'rationale': '43', 'twoWheeler': '12', 'fourWheeler': '21', 'conversionFactor': 100}	Store Format A
23	24	23	2345	Corner Property	N/A	wesrdg	parkingDetails: {'valet': True, 'rationale': 'wesr', 'twoWheeler': '234', 'fourWheeler': '234435', 'conversionFactor': 100}	Store Format B

Sales Estimates

Parameter	Value	Remark	Store Format Type
Gross Margin % Estimate	7	N/A	Store Format A
Number of Bills per Month	7	N/A	Store Format A
Number of Items per Bill	8	N/A	Store Format A
Average Price per item (in Rupees)	876	N/A	Store Format A
Gross Margin % Estimate	66	N/A	Store Format B
Number of Bills per Month	7	N/A	Store Format B
Number of Items per Bill	7	N/A	Store Format B
Average Price per item (in Rupees)	876	N/A	Store Format B

Rent Expenses

Store Size	Rental Advance Amount	Rental Advance Period	Rent Per Month	Store Format Type	Rational For Rental Expenses
0	76	5	8765	Store Format A	hvg
0	76	5	67	Store Format B	N/A

Sales Summary Comparison

Store Format Type	Sales Potential	Sales Estimate
N/A	0	0

Summary

Promotions Submissions	Promotions Summarise
N/A	N/A

