

## Module 10: Metrics & Performing Indexes

### Summary Statistics

<b>Total Sessions</b>	<b>5</b>
Total Metrics	1
Years Covered	12
Currency	Rs in Lacs

### Metrics Data (All Years)

Sales (Rs in Lacs)

Y1	Y2	Y3	Y4	Y5	Y6
1900.0	2185.0	2508.0	2869.0	3287.0	3762.0
Y7	Y8	Y9	Y10	Y11	Y12
4313.0	4940.0	5662.0	6498.0	7448.0	8531.0

Gross Margin (Rs in Lacs)

Y1	Y2	Y3	Y4	Y5	Y6
570.0	655.5	752.4	860.7	986.1	1128.6
Y7	Y8	Y9	Y10	Y11	Y12
1293.9	1482.0	1698.6	1949.4	2234.4	2559.3

Operating Expenses (Rs in Lacs)

Y1	Y2	Y3	Y4	Y5	Y6
285.0	327.8	376.2	430.3	493.0	564.3
Y7	Y8	Y9	Y10	Y11	Y12
646.9	741.0	849.3	974.7	1117.2	1279.6

GMROI (Store Format A)

Y1	Y2	Y3	Y4	Y5	Y6
2.4	2.6	3.1	3.8	4.3	4.8
Y7	Y8	Y9	Y10	Y11	Y12
5.3	5.8	6.2	6.7	7.2	7.7

Sales per Square Feet

Y1	Y2	Y3	Y4	Y5	Y6
625	718	825	943	1081	1237
Y7	Y8	Y9	Y10	Y11	Y12
1418	1624	1861	2136	2449	2805

Expanded Performance Metrics

KPI Name	Rational	Expected Output
N/A	N/A	N/A

Summary

Metrics Submissions	N/A
Metrics Summarise	N/A