

Module 10: Metrics & Performing Indexes

Summary Statistics

Total Sessions	8
Total Metrics	3
Years Covered	12
Currency	Rs in Lacs

Metrics Data (All Years)

Sales (Rs in Lacs)

Y1	Y2	Y3	Y4	Y5	Y6
87118.9	100186.7	114997.0	131549.5	150715.7	172495.4
Y7	Y8	Y9	Y10	Y11	Y12
197759.9	226509.2	259614.3	297946.7	341506.1	391163.9

Gross Margin (Rs in Lacs)

Y1	Y2	Y3	Y4	Y5	Y6
26135.7	30056.0	34499.1	39464.8	45214.7	51748.6
Y7	Y8	Y9	Y10	Y11	Y12
59328.0	67952.8	77884.3	89384.0	102451.8	117349.2

Operating Expenses (Rs in Lacs)

Y1	Y2	Y3	Y4	Y5	Y6
13067.8	15028.0	17249.5	19732.4	22607.4	25874.3
Y7	Y8	Y9	Y10	Y11	Y12
29664.0	33976.4	38942.1	44692.0	51225.9	58674.6

GMROI (Store Format A)

Y1	Y2	Y3	Y4	Y5	Y6
2.0	2.2	2.6	3.2	3.6	4.0
Y7	Y8	Y9	Y10	Y11	Y12
4.4	4.8	5.2	5.6	6.0	6.4

Sales per Square Feet

Y1	Y2	Y3	Y4	Y5	Y6
2387	2745	3151	3604	4129	4726
Y7	Y8	Y9	Y10	Y11	Y12
5418	6206	7113	8163	9356	10717

Expanded Performance Metrics

KPI Name	Rational	Expected Output
rewrwe	ewrewr	ewrew

Summary

Metrics Submissions	dsfdsf
Metrics Summarise	dsfdsfsdf