

Module 10: Metrics & Performing Indexes

Summary Statistics

Total Sessions	8
Total Metrics	3
Years Covered	12
Currency	Rs in Lacs

Metrics Data (All Years)

Sales (Rs in Lacs)

Y1	Y2	Y3	Y4	Y5	Y6
2640.0	3036.0	3484.8	3986.3	4567.1	5227.1
Y7	Y8	Y9	Y10	Y11	Y12
5992.7	6863.9	7867.1	9028.7	10348.7	11853.5

Gross Margin (Rs in Lacs)

Y1	Y2	Y3	Y4	Y5	Y6
792.0	910.8	1045.4	1195.9	1370.1	1568.1
Y7	Y8	Y9	Y10	Y11	Y12
1797.8	2059.2	2360.1	2708.6	3104.6	3556.0

Operating Expenses (Rs in Lacs)

Y1	Y2	Y3	Y4	Y5	Y6
396.0	455.4	522.7	597.9	685.1	784.1
Y7	Y8	Y9	Y10	Y11	Y12
898.9	1029.6	1180.1	1354.3	1552.3	1778.0

GMROI (Store Format A)

Y1	Y2	Y3	Y4	Y5	Y6
2.0	2.2	2.6	3.2	3.6	4.0
Y7	Y8	Y9	Y10	Y11	Y12
4.4	4.8	5.2	5.6	6.0	6.4

Sales per Square Feet

Y1	Y2	Y3	Y4	Y5	Y6
72	83	95	109	125	143
Y7	Y8	Y9	Y10	Y11	Y12
164	188	216	247	284	325

Expanded Performance Metrics

KPI Name	Rational	Expected Output
rewrwe	ewrewr	ewrew

Summary

Metrics Submissions	dsfdsf
Metrics Summarise	dsfdsfsdf