

Module 10: Metrics & Performing Indexes

Summary Statistics

Total Sessions	8
Total Metrics	1
Years Covered	12
Currency	Rs in Lacs

Metrics Data (All Years)

Sales (Rs in Lacs)

Y1	Y2	Y3	Y4	Y5	Y6
13.2	15.2	17.4	19.9	22.8	26.1
Y7	Y8	Y9	Y10	Y11	Y12
30.0	34.3	39.3	45.1	51.7	59.3

Gross Margin (Rs in Lacs)

Y1	Y2	Y3	Y4	Y5	Y6
4.0	4.6	5.2	6.0	6.8	7.8
Y7	Y8	Y9	Y10	Y11	Y12
9.0	10.3	11.8	13.5	15.5	17.8

Operating Expenses (Rs in Lacs)

Y1	Y2	Y3	Y4	Y5	Y6
2.0	2.3	2.6	3.0	3.4	3.9
Y7	Y8	Y9	Y10	Y11	Y12
4.5	5.1	5.9	6.8	7.8	8.9

GMROI (Store Format A)

Y1	Y2	Y3	Y4	Y5	Y6
2.0	2.2	2.6	3.2	3.6	4.0
Y7	Y8	Y9	Y10	Y11	Y12
4.4	4.8	5.2	5.6	6.0	6.4

Sales per Square Feet

Y1	Y2	Y3	Y4	Y5	Y6
4	5	6	6	7	8
Y7	Y8	Y9	Y10	Y11	Y12
10	11	13	14	17	19

Expanded Performance Metrics

KPI Name	Rational	Expected Output
Werner	ewrwe	wrewrewr

Summary

Metrics Submissions	test
Metrics Summarise	dsfdsf