

Module 10: Metrics & Performing Indexes

Summary Statistics

| | |
|-----------------------|------------|
| Total Sessions | 8 |
| Total Metrics | 1 |
| Years Covered | 12 |
| Currency | Rs in Lacs |

Metrics Data (All Years)

Sales (Rs in Lacs)

| | | | | | |
|-----------|-----------|-----------|------------|------------|------------|
| Y1 | Y2 | Y3 | Y4 | Y5 | Y6 |
| 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Y7 | Y8 | Y9 | Y10 | Y11 | Y12 |
| 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |

Gross Margin (Rs in Lacs)

| | | | | | |
|-----------|-----------|-----------|------------|------------|------------|
| Y1 | Y2 | Y3 | Y4 | Y5 | Y6 |
| 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Y7 | Y8 | Y9 | Y10 | Y11 | Y12 |
| 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |

Operating Expenses (Rs in Lacs)

| | | | | | |
|-----------|-----------|-----------|------------|------------|------------|
| Y1 | Y2 | Y3 | Y4 | Y5 | Y6 |
| 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Y7 | Y8 | Y9 | Y10 | Y11 | Y12 |
| 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |

GMROI (Store Format A)

| | | | | | |
|-----|-----|-----|-----|-----|-----|
| Y1 | Y2 | Y3 | Y4 | Y5 | Y6 |
| 2.0 | 2.2 | 2.6 | 3.2 | 3.6 | 4.0 |
| Y7 | Y8 | Y9 | Y10 | Y11 | Y12 |
| 4.4 | 4.8 | 5.2 | 5.6 | 6.0 | 6.4 |

Sales per Square Feet

| | | | | | |
|----|----|----|-----|-----|-----|
| Y1 | Y2 | Y3 | Y4 | Y5 | Y6 |
| 0 | 0 | 0 | 0 | 0 | 0 |
| Y7 | Y8 | Y9 | Y10 | Y11 | Y12 |
| 0 | 0 | 0 | 0 | 0 | 0 |

Expanded Performance Metrics

| | | |
|----------|----------|-----------------|
| KPI Name | Rational | Expected Output |
| one | two | data |
| teo | three | apple |

Summary

| | |
|---------------------|-------------------------|
| Metrics Submissions | testting formt format A |
| Metrics Summarise | B |